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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 4\25

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Cho Yang	50%	60%	12 Days	\$1,322	\$80 <sup>1</sup>		AI	AI					\$1,402
Hanjin	25%	32%	12 Days	\$1,098	\$80 <sup>1</sup>			\$453 <sup>1</sup>					\$1,631
Zim Line	25%	8%	27 Days	\$893.00	\$80 <sup>1</sup>		AI	AI					\$973

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: June 1997

Month\Year: 41\195

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	34%	42%	14 Days	\$1,092	\$80 <sup>1</sup>			AI					\$1,172
Hapag-Lloyd	27%	18%	19 Days	\$1,092	\$80 <sup>1</sup>								\$1,172
Mitsui OSK	17%	12%	17 Days	\$1,092	\$80 <sup>1</sup>								\$1,172
COSCO	15%	7%	33 Days	\$950.00	AI			AI					\$950
Hyundai	5%	5%	16 Days	\$900.00	\$80 <sup>1</sup>			AI					\$980
Evergreen	2%	2%	17 Days	\$1,312	\$80 <sup>1</sup>			AI					\$1,392

1 Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 1\8

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hapag-Lloyd	100%	50%	18 Days	\$1,117	\$80 <sup>1</sup>		9%	AI					\$1,298

1 Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 1\4

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
MWHL	100%	100%	19 Days <sup>5</sup>	\$1,010	\$80 <sup>1</sup>			\$77 <sup>1</sup>					\$1,167

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 1\4

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk	100%	50%	22 Days	\$1,536	\$80 <sup>1</sup>			AI					\$1,616

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 2\12

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hapag-Lloyd	100%	42%	24 Days	\$1,292	\$80 <sup>1</sup>		15%	AI					\$1,566

1 Rate is per container

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

*Monthly Market Share For: June 1997*

Month\Year: 5\22

*Surcharges:*

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Evergreen	40%	36%	12 Days	\$1,287	\$80 <sup>1</sup>		38%	AI					\$1,856
Mexican Line	20%	18%											
Hanjin	20%	14%	11 Days	\$992.00	\$80 <sup>1</sup>		38%	\$453 <sup>1</sup>					\$1,902
COSCO	20%	9%	12 Days	\$900.00	AI		38%	AI					\$1,242

1 Rate is per container